

PARTNERS IN PROGRESS

An Economic Development Quarterly

Summer 2010

→ BECOME AN INP MEMBER!

The INP is a non-profit organization focused on enhancing the long-term vitality of a two-state region through its core offering of educational meetings, programs and seminars. More than 300 business and community leaders from eastern Washington and northern Idaho are members.

Membership fees are \$35 for individuals and \$125 for organizations.

For more information about becoming an INP member and to pay online, visit www.inwp.org or call (509) 495-4064!



→ Washington State to host 2010 International Economic

REGISTER NOW!

2010 INP Summer Meeting New Trends in Economic Development: The Future of Business Recruitment

June 3, 2010
Hayden Lake Country Club
Hayden Lake, Idaho



Conference Agenda & Registration Form

Join business and community leaders from around the region to hear perspectives on how the Inland Northwest business climate compares to other areas in the nation. Learn about new site selection trends from national expert Don Schjeldahl, as well as highlights of success stories from around the region.

Gardening Conference

The 2010 International Gardening Conference will be held on June 16-18 in Bellingham, Washington. This is your opportunity to learn more about economic gardening and meet with other practitioners throughout the country. Topics this year include Economic Gardening: Past, Present & Future, Program Models: How to Set Up a Program & Find Funding, Research & Tools, Buy Local Initiatives, and Social Media & Marketing Economic Gardening.

www.economicgardeningconference2010.ning.com

Inland Northwest Partners Investor Spotlight



The INP would like to thank these progressive companies for their commitment to economic development throughout the region:

FOUNDING INVESTOR

[Avista Corporation](#)

MAJOR INVESTORS

[City of Post Falls](#)

[Gritman Medical Center](#)

[Hill & Knowlton](#)

[Horizon Air/Alaska Airlines](#)

[Washington State Department
of Commerce](#)

CONTRIBUTING INVESTORS

Register online at www.inwp.org!

2010 Summer Economic Development Training Calendar

June 3, 2010

INP 2010 Summer Meeting
New Trends in Economic
Development: The Future of Business
Recruitment

Hayden Lake, ID

www.inwp.org

June 15-16, 2010

WEDA Spring/Summer Conference
Yakima, WA

www.wedaonline.org

June 16-18, 2010

2010 International Economic
Gardening Conference
Bellingham, WA

[More information](#)

June 16-18, 2010

Association of Idaho Cities
Annual Conference
Idaho Falls, Idaho

www.idahocities.org

June 23-25, 2010

Washington Association of
Cities Annual Conference
Vancouver, WA

www.awcnet.org

August 22-27, 2010

Northwest Economic Development
Course
Ellensburg, WA

[More information](#)

Other training resources:

Idaho Department of Commerce

[Bank of America](#)
[Garco Construction](#)
[Greenstone Corporation](#)
[Inland Northwest Health](#)
[Services](#)

[Kim Hotstart](#)
[Kootenai Electric](#)
[The Spokesman Review](#)
[Washington State University](#)
[Washington Trust Bank](#)
[Wells Fargo](#)

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[For more information about becoming an INP Investor, contact Sharon Matthews at inlandnorthwest@comcast.net or visit www.inwp.org](#)

www.commerce.idaho.gov

Idaho Small Business Development Council
www.idahosbdc.org

International Economic Development Council
www.iedconline.org

Washington Department of Commerce
www.commerce.wa.gov

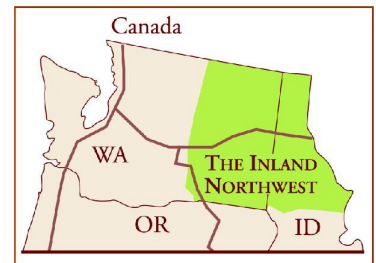
Washington Small Business Development Council
www.wsbdc.org



PARTNERSHIP IN ACTION

The INP is part of a regional marketing effort known as the Inland Northwest Economic Alliance (INEA), a consortium of 10 economic development groups representing 12 counties in Northern Idaho and Eastern Washington. INEA members are working together to bring new jobs to the Inland Northwest. To find out more information about the INEA, visit www.inlandnorthwestregion.com.

Inland Northwest Economic Developments Spring/Summer 2010



[Colfax, WA](#)- Northwest Open Access Network (NoaNet) was recently awarded an \$84 million grant from the National Telecommunications and Information Administration (NTIA)'s Broadband Technology Opportunities Program (BTOP). Approximately \$9.8 million of the funds will go to the Port of Whitman for the expansion of middle-mile fiber optic infrastructure to the unserved and underserved rural citizens in the areas of Whitman County.
www.ntia.doc.gov

Spokane, WA. - Spokane-based Hollister-Stier Laboratories LLC has added 70 employees over the last year, bringing the total count to 620. The contract drug manufacturer has also experienced double-digit revenue growth in its fiscal year that ends March 31, according to an article in the Spokane Journal of Business. Hollister-Stier is also working on a series of plant expansions and upgrades that collectively have cost in the tens of millions of dollars. Current expansion projects include the installation of two freeze-drier suites, each costing about \$3.5 million, and the expansion of a unit that produces drugs for clinical trials. Read the full article at <http://www.spokanejournal.com/article.php?id=5648>.

Bonnors Ferry, ID - Alan Flory Logging Co. is generating clean energy for the region through an innovative process of economically removing slash, a byproduct of tree thinning, by turning it into hog fuel which is used by wood burning biomass plants to create power. In the past slash was burned at the site, polluting the air. As a result of their success, the logging company has grown to employ 12 people. The company expects to add another 8 employees by the summer.

Clarkston WA. - The Port of Clarkston received \$1 million in loans and grants from the Washington State Community Economic Revitalization Board (CERB) for infrastructure for Phase I of an industrial park. As a result of this project, 55 jobs are expected to be created. The project will allow the port to provide shovel-ready parcels in the industrial park.
www.commerce.wa.gov/cerb

The City of Clarkston has received grant money from the Small Communities Rural Counties Grant program in the amount of \$334,610 to benefit the Downtown Clarkston 6th Street Lighting Project. Out of 212 applications requesting \$156,047,037, the City of Clarkston was awarded this money as part of the downtown revitalization efforts being led by the Heart of Clarkston Action Group. www.palouse.org

Farmers Insurance recently ranked Clarkston, Wash. and Lewiston, Idaho as the two most secure small towns (population less than 150,000). The area's access to the Pacific Ocean through a network of river, rail and highway transportation facilities provides an excellent business climate for what is regarded as the most inland seaport in the Western U.S. It scored high in the study due to excellent job growth, low crime and minimal housing depreciation. www.farmers.com

Lewiston, Idaho - Lewis-Clark State College (LCSC) reached record enrollment this fall with 4,200 students. This is the first time in the college's history that enrollment has been above 4,000. It is also the fifth straight semester LCSC has set an all-time attendance record. LCSC's enrollment is a 6.6 percent increase over last year's total of 3,940 students and marks an increase of 806 students over the last three years, a 19.2 percent increase.

Airway Heights, WA. - Northern Quest Resort & Casino's new 250-room

hotel and spa opened its doors on December 31. The Resort and related infrastructure represent an investment exceeding \$200 million of which approximately 80 percent is with local businesses. The hotel's opening created 325 new jobs, bringing Northern Quest Resort & Casino's employment to approximately 1,675. The Resort spends over \$800,000 monthly in goods and services. With a total of over 2,000 jobs across its government and business enterprises, the Kalispel Tribe is one of the top employers in the region. www.northernquest.com

Mullan, Idaho - Despite the current economic climate and below normal snowfall, Lookout Pass Ski Resort announced a 38 percent increase in actual lift tickets sold to date versus the corresponding time period last season, according to an article in the Shoshone News Press. The ski resort has also seen a 7.7 percent increase in revenues and a 6.5 percent increase in skier visits this January over last January. Read the article at www.shoshonenewspress.com.

Coeur d'Alene, Idaho - Membership has sky-rocketed at the Ray & Joan Kroc Center in Coeur d'Alene. Since its grand opening in May 2009, the Kroc Center's membership has grown to 20,000 people. The Kroc Center also employs 215 people. The \$60 million state-of-the-art facility houses an array of education, sports, faith, arts and supportive programs never before assembled in the Inland Northwest. www.kroccda.org

Hecla Mining Company reported a net income of \$54.2 million, the third highest in Hecla's 119-year history, and a record operating cash flow of \$115 million in 2009. The mining company also saw record silver production of 10.9 million ounces, a 26% increase compared to the prior year period and the third consecutive year of increased silver production. www.hecla-mining.com

Wallace, Idaho - U.S. Silver announced record production in Q4 2009 and for the entire year. Q4 2009 was the best quarterly silver and lead production from the Galena Mine since its acquisition by the Company in June 2006. www.us-silver.com

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